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| **JOB DESCRIPTION** |
| **I. JOB DETAILS** |
| **Job Title** | **Sales Executive** |
| **Function** | Sales | **No. of Openings** | 16 |
| **Location** | Hyderabad |
| **About Company/ Client:**EPayLater is a checkout lending platform, which provides credit at the point of sales. EPayLater offers the simplest possible checkout experience in existence today, providing customers with the ability to conclude a transaction with just a click of the mouse or a tap of the touchscreen. |
| **II. KEY RESPONSIBILITIES** |
| 1. Meeting with clients during sales visits
2. Demonstrating and presenting products
3. Establishing new business and generating leads
4. Maintaining accurate records
5. Collecting the documents provided by the customer for on-boarding and ensure that all documents are available as per the requirement
6. Coordinate with the merchant & sales team to create leads
7. Coordinate with other departments to ensure services are given to the customers in time.
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| **Qualifications** | 12th Pass |
| **Experience** | Minimum 2 years of Sales experience (Industry Pref. Financial Services & FinTech) |
| **Salary** | Up to 2.53 LPA  |
| **Payroll** | Vision India Services Pvt. Ltd. |