J.D for the position of Business Development Executives:

• Visiting Companies to Generate Leads

• Selling Company Products to Potential Clients in Specified Territories

• Demonstrating Product Features to Customers

• Assisting In the Formulation and Execution of Sales and Marketing Strategies

• Researching Competing Company Products/Services

J.D to be used for HR reference

♣              Candidates will be responsible in promoting/selling IT hardware and software related products, i.e., endpoint computing, workstations, servers, storages, business software/licenses, networking, firewall etc.

♣              They will be responsible to visit companies in assigned areas of Bangalore,

♣              meet the IT departments/IT managers

♣              Explain about our products and services related to (IT software and IT Hardware – like laptops, desktops, servers, software licenses like office 365, adobe etc)

♣              Get order or requirements from the company

♣              Maintaining good relationship with customers

ELIGIBILITY OF CANDIDATES:

1.            Fresher / 0- 6 months of experience.

2.            Male candidates

3.            Two -wheeler not mandatory

4.            Educational qualification: diploma/any graduate / MBA Freshers (NO BE./B.TECH)

5.            Good communication skills

No. of positions to be closed this month – 10 candidates